TRANSIT MANAGERS AND ELECTRIC CHOICES

VEHICLES, FACILITIES, AND INFRASTRUCTURE

CURRENT TECHNOLOGY - RIVIAN

RIVIAN \$73,000 BASE

835HP 908LB-FT

WEIGHT 7,173LB

RANGE 314MI (70MPGE)

• TOW 11,000LB

200

FORD RANGER

• 270HP

WEIGHT

RANGE

TOW

\$26,000 BASE

310LB-FT

4,145LB

468MI (23MPG)

3,500LB

WHY ARE WE HEADED TO ELECTRIC FLEETS?

- CARBON IN OUR ATMOSPHERE IS BEING TAKEN SERIOUSLY
- NATIONS, COMPANIES, INDIVIDUALS ARE PLANNING FOR MOBILITY AND POWER GENERATION WITHOUT COAL, AND WITHOUT MOST COMBUSTION FUELS



HOW PRACTICAL ARE ZERO EMISSION BUSES

BATTERY ELECTRIC 13C/KWH

- PROTERRA (ZX5 225-675 KWH)
- BYD (K9MD, 446KWH)
- NEW FLYER CHARGE NG 525 KWH
- GILLIG (490 TO 686 KWH)

HYDROGEN FUEL CELL \$16/GAL

- NEW FLYER
- TOYOTA/CAETANOBUS
- VAN HOOL
- SAFRA/SYMBIO

BATTERY SOURCE MEASURES

- KW
- THINK HORSEPOWER
- BATTERY PACK RATED AT 230KW
- REPLACES ENGINE RATED AT 308HP

- KWH
- THINK GALLONS OF FUEL
- BUS HOLDS 300 KWH
- REPLACES FUEL TANK OF 7.9 GALLON CAPACITY

LESSONS FROM EARLY ADOPTERS

FOOTHILL - TRANSITION

- BEGAN ZERO EMISSION FLEET 2010
- CHALLENGES WITH 13 OF 32 BUSES
 LED TO ORDER 20 HYD FUEL CELL
- SJRTD, RENO, TARC, ALBQ, INDY

- ANTELOPE VALLEY ADAPT
- BEGAN ZERO EMISSION FLEET 2014
- ADDED RANGE EXTENDER WAVE
- COMPLETED 7 MILLION MILES ELECTRIC
- FIRST ALL ELECTRIC LOCAL TRANSIT FLEET

CALIFORNIA LAW CREATES A MARKET

• 2019 CALIFORNIA TRANSIT SYSTEMS – NOW 12,500 BUSES

CARB ESTIMATES ENTIRE
TRANSIT FLEET WILL BE BEB
IN 2044

• 551 BEB; 38 FCEB

- NEXT FIVE YEARS
- 531 BEB; 8 FCEB

HYDROGEN FUEL CELL - SARTA

- •SARTA CANTON, OHIO
- •25% OF BUS FLEET (20)
- ONLY WATER VAPOR AT BUS
- •85KW CELL, 50KW BATTERY



WHY CHOOSE BATTERY OR FUEL CELL

BATTERY

- MANY IN THE FIELD (+/-2,000)
- RANGE ISSUES ARE IMPROVING
- COMBINATION OF RECHARGE METHODS

• FUEL CELL

- HOT OR COLD EXTREMES
- HILL EXTREMES
- SPEED OF REFUEL CYCLE
- ONLY GREEN HYDROGEN WILL SPUR

PREPARE YOUR TRANSIT SYSTEM

- ELECTRIFICATION MASTER PLAN
- UTILITY AGREEMENT FOR "UP TO THE FENCE"
- UTILITY AGREEMENT FOR COMMERCIAL VEHICLE
- PROCURE, INSTALL ELECTRICAL CHARGERS
- BUILD NEW OR DESIGN BUILD IN PHASES
- MAKE FACILITY ACCOMMODATIONS

- STUDY THE SWOT FOR EACH
 MANUFACTURER
- PREPARE RFP, ANALYZE RESPONSES
- MAINTENANCE AND OPERATIONS PLAN
- QUALITY CONTROL DURING PLANT INSPECTION
- TEST SIMILAR VEHICLE WHILE WAIT FOR DELIVERY

ONCE GRANT APPROVED - PREPARE FOR IMPLEMENTATION

- CUSTOMERS
- COUNCIL, BOARD
- UNION
- SCHOOLS

- MAINTENANCE TECHNICIANS
- OPERATIONS SUPERVISORS
- OPERATORS
- EMERGENCY FIRE, POLICE, EMT

CUSTOMER INFRASTRUCTURE

- WHERE TO PLACE BUS INITIALLY
- COMMUNICATIONS PRESS
- COMMUNICATIONS WEB/MEDIA
- ANTICIPATE QUESTIONS

- COUNCIL DISTRICTS
- TITLE VI
- PLANS FOR AVOIDING DISRUPTIONS
- PLANS FOR EXPANSION
- PLANS FOR REDUNDANCY

WILL MAINTENANCE REALLY SIMPLIFY?

NOT AT FIRST

INITIAL OEM PRODUCTS HAVE NOT MET ALTOONA RANGE
INITIAL FLEET ISSUES HAVE HAD SOME SERIOUS RELIABILITY ISSUES

YES, GRADUALLY

- TYPICAL GASOLINE AUTO –
 DRIVETRAIN INCLUDES 2,000
 PARTS
- TYPICAL EV HAS 20 PARTS

BE READY FOR ARGUMENTS

NOT THAT CLEAN

- COAL, NATURAL GAS ELEC GENERATION
- COAL BROWN/BLACK HYDROGEN
- NATURAL GAS GREY HYDROGEN
- RENEWABLES, NGSR GREEN, BLUE CCS

CLEAN, GETTING CLEANER

- PROPORTION OF RENEWABLES GROWING;
 POWER GRID: HYDROGEN
- POWER PLANT CAN GENERATE POWER MORE EFFICIENTLY THAN THOUSANDS OF ICE ENGINES

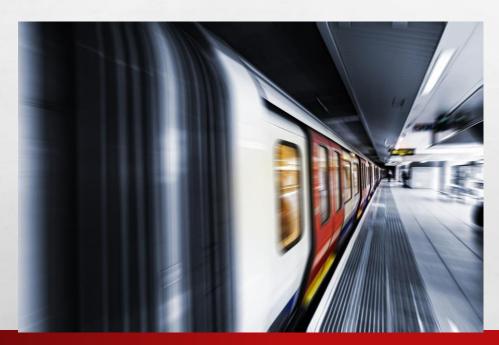
HOW MUCH WILL POWER COST? CONSUMPTION RATE STRUCTURE

- TOU TIME OF USE, DRIVER HABIT
- TIERED RATE E.G. 11C/KWH, THEN 13C/KWH AFTER 25,000 KWH
- DEPOT CHARGERS V. FAST CHARGERS
- ASSUME 15 MWH FOR 30 BUS FLEET PER DAY

- ELECTRICITY DEMAND CHARGES
- RATCHET CLAUSES (LOW DEMAND MONTHS)
- COMMERCIAL ELECTRIC VEHICLE RATES (PGE)
- UTILITY MANAGED CHARGING
- TARIFFED ON-BILL FINANCING (INFRASTRUCTURE)

TWIN POWER-OVERHEAD, BATTERY

OKC, DAL, MILW, DETROIT



FOOTHILL, KING COUNTY



CHARGING CHOICES DEPOT CHARGE

- CONDUCTIVE
- TYPICAL 4-7 HOURS; 150-200 MILE
- POSSIBLE VANHOOL/PROTERRA USED PUBLIC CHARGERS FOR 1,700 MILE TRIP; AVG 280 MILES OF TOTAL PROJECTED RANGE BETWEEN CHARGES

ON ROUTE CHARGE

CONDUCTIVE

STATIC - EG. OVERHEAD EARLY PROTERRA

DYNAMIC - EG. TROLLEY STYLE

INDUCTIVE

STATIC - WAVE (AVTA, UTA)

ARE THERE 400 MILE SYSTEMS ?

ANTELOPE VALLEY

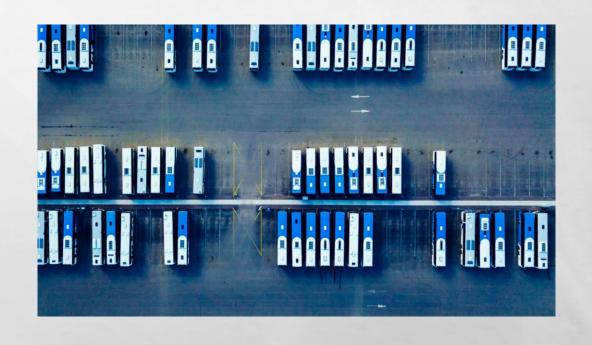
2014 SET OUT TO BE FIRST ALL ELECTRIC FLEET

FIRST BUSES 150 -220 MILE RANGE

NEEDED AT LEAST 290 EFFECTIVE RANGE

CLAIM TO HAVE REACHED 400

NOW OVER 7 MILLION MILES ELECTRIC



HOW DID AVTA GET THERE?

STATIC INDUCTIVE RECHARGE

THINK "TOP OFF THE (BATTERY) TANK"

EACH 10 MINUTES GAINS 20 MILE RANGE

DOZEN 250kW CHARGERS ON ROUTES

CONTRAST WITH PANTOGRAPH

HOW DOES INDUCTIVE CHARGING WORK

THINK INDUCTION STOVETOP

PAD - AC PASSES THROUGH INDUCTION COIL

MOVING CHARGE – FLUCTUATING MAGNETIC FIELD

CHANGING MAGN. FIELD – AC IN BUS INDUCTION COIL

PASSES THROUGH RECTIFIER – CONVERTS TO DC